

Do that what you like best, better and more often  
in places where you are needed.



## Machiel Kneppers

Coach  
Eindhoven, Netherlands

### COACH'S OVERVIEW

Since 2005, Machiel is working every day with professional people in the world of technology on their personal and professional development. He understands the dynamics of high-tech R&D, -engineering and -industry where improvement, innovation and creativity is key. He is familiar with situations where this professionals can run into and where they can excel. He coaches on how to feel confident to manifest in a work environment that is constantly exposed to drastic changes.

Through coaching leaders, architects, designers and engineers he supports organizations that want to be seen as an attractive employer. Next to that he implements effective continuous learning programs that lead to strong internal and external cooperation and an inspiring work culture.

### REPRESENTATIVE CLIENT ENGAGEMENTS

- Field Service Manager Europe wanted to improve his awareness concerning his influence at his surroundings and improve his communication style: "I want to be able to generate a solid confidence-inspiring first impression and maintain this. Evaluation: "I'm more aware of my influences, I have more patience which leads to calmer, more balanced calls and good results. It made me more pleasant to deal with and I feel very good about it."
- Director Publisher Technical Magazine wanted to handle organizational problems more effectively, react emotionally stable and delegate trust based. Evaluation: "I can now delegate from peace of mind. This resulted in higher quality output, I came to a better work-sleep-sport discipline and am happy about that. I lost the continuously overworked feeling."

### Areas of Expertise

- Change Management
- Communication
- Personal Impact/Brand
- Talent Management Strategy
- Team: Alignment-Building-Facilitation

### Levels Coached

- Senior management
- Mid-level management
- First time managers
- Individual contributors

### Languages

- Dutch
- English
- German

### Industry Experience

- Automotive
- Mechanical- mechatronica- electronical design
- Industrial manufacturing and services
- Consumer product manufacturing
- Corporate services
- Food and beverage
- Schools and education

### Functional Experience

- Research, development, engineering, service
- Human Resources
- Sales
- Smooth operations and administration

### Multi-Cultural Experience

- Career coaching people from different countries

### Professional/Corporate Experience

- Coach, mentor, mentorship program, account manager at Settels Savenije van Amelsvoort
- Account Manager, project leader, recruitment consultant at Ajilon
- Manager service at Wacker-Neuson

### Certifications and Training

- Motivational Interviewing
- 360' feedback assessments
- Organizational constellations
- Career consultancy and coaching
- Teamcoaching
- Personal Effectivity training
- Customer-oriented approach
- Workshop trainer

### Education

- Career- and management development
- Mechanical and automotive